



## **EXPRESSION OF INTEREST (EOI) FOR PROVISIONING OF SPM OPERATION AND MAINTENANCE SERVICES AT BHOGAT, GUJARAT**

**Cairn Oil and Gas**, a vertical of **Vedanta Limited**, is the Operator on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 (the "Block") located in Barmer and Jalore district, in the state of Rajasthan, India. The Block contains a number of major oil discoveries including the Mangala field. A pipeline is laid to transport crude oil from the Block at Barmer, Rajasthan to coastal terminal facility in Gujarat and to sell crude oil to coastal customers through Single Point Mooring (SPM) system installed in Arabian Sea near Bhogat, Gujarat in India.

Operator on behalf of the JV partners invites Expression of Interest under International Competitive Bidding ("ICB") process from reputed Contractors/ Consortiums (Indian and International) with demonstrated HSE performance and proven track record to carry out Operation and Maintenance activities of Single Point Mooring (SPM) system on long term basis. Bidders can form consortiums and participate in the tender process. The scope broadly includes all routine periodic inspections/ maintenance and any breakdown maintenance of the SPM & its associated facilities, Oil spill response services, tanker operations etc. and involves following:

- Continuous deployment of suitable vessels to carry out SPM Maintenance/ Dive support/ Tanker pull-back operations/ Oil spill response (capable to handle all type of SPM maintenance activities)
- Continuous deployment of Service and Patrol boats
- Continuous deployment of Diving and Oil Spill Response teams including dive equipment/ tools/ tackles for carrying out all types of SPM maintenance activities & support tanker operations and maintenance of OSR equipment deployed by the Company
- Pilot/Mooring master for carrying out tanker operations on call out basis.
- Miscellaneous services like CHA, Shipping Agency, Fresh water supply, Weather forecasting etc.

**In view of the nature of the scope, only those Companies/ Consortiums possessing the following requisites should respond to this notice:**

- Annual Turnover in each of the immediately preceding two (2) financial years should be greater than or equal to estimated Average Annual Contract Value.
- Positive net worth in each of the immediately preceding two (2) financial years.
- Liquidity ratio in each of the preceding 2 financial years shall not be less than 1
- Bidder shall have valid ISM Code - Document of Compliance for operating Offshore Supply Vessels
- Bidder or entity in the consortium shall have valid registration under IMCA as a Diving Contractor

**Bidders are requested to submit the following pre-qualification documents:**

1. Letter of interest clearly indicating the Project reference
2. Details of the consortium for executing above scope
3. Detailed Company Information with Organization structure, List of manpower with CVs of key personnel (Project Manager/ Head of Operations etc.), Parent company, support agencies and other facilities and resources
4. Details of completion of similar type of contracts in the last five years and similar contracts/agreements currently under execution under headings:

- a) Brief scope of work b) Value of work in INR/USD c) Contractual Duration d) Actual completion of Project e) Clients name f) Contact details of the Client ( Company may approach the client directly for the feedback) g) Location of deployment h)
5. Capability demonstration of self and/or consortium in executing contracts of similar scale in past 5 years along with resources available.
  6. Details of Vessels owned by the bidder
  7. Experience of working in similar terrain with details of major operations in Indian waters
  8. Details demonstrating membership with IMCA for diving service
  9. Details of dive team & equipment for carrying out SPM Operations and Maintenance. Details of dive team along with their certificates (Supervisors, Divers, and Riggers), Dive equipment and Tanker gear available with the Bidder or Consortium.
  10. Documents demonstrating capability to repair, maintain and provide Infield support after commencement of work, Provide technical and engineering support
  11. HSE and Quality Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.
  12. Company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest. Following additional points will be considered for evaluation of financial performance:
    - a) Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
    - b) In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
    - c) Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
    - d) In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
    - e) All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EoI listing on the Cairn Website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EoI.

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